



**Position: Principal of Energy Management and Commissioning Services**

MOCA Systems, Inc. is an innovative leader and provider of program, engineering, and construction management services for public agencies and private sector companies around the country. MOCA offers a range of program management, cost engineering, planning, design, energy and construction management services. Established in 1999, MOCA has helped deliver \$30 billion in facility and infrastructure programs around the world.

MOCA has an enterprise energy management practice that includes energy master planning, energy auditing, engineering, commissioning, energy conservation measure and renewable energy management. We have developed unique software technology to support our engineering consulting services for improved energy and sustainability (and net zero) planning and management.

The Principal is a responsible, resourceful, and innovative business leader with significant technical expertise in energy management, energy audits and commissioning. This person is experienced with growing and managing a technical energy management practice or business including energy audits and commissioning services. Acquisition or integration of an existing practice or business would be considered.

**Qualifications you will have if you are a great candidate:**

**Required:**

- Four-year college degree (B.S.) in Engineering, Energy or related field
- Accreditation as a Certified Energy Manager (CEM) through the Association of Energy Engineers
- 10+ years of experience developing and running successful energy efficiency and demand management implementation programs, with a proven track record of successful business development expertise
- Strong technical knowledge and experience conducting energy engineering and management projects including facility energy audits, commissioning, and lifecycle cost analysis
- A proven track record of leadership, having culminated in a position as a senior player within an energy consulting services business unit with a strong energy efficiency program implementation skills
- Strategic leadership and vision on topics such as Net Zero with tactical project management and people skills.
- Significant technical understanding of renewable energy technology, facility HVAC equipment maintenance, utility regulations and environmental rules and regulations.
- Strong customer focus
- Willingness to travel at least 50% of the time, as needed

**A Plus:**

- Masters Degree in Engineering, Energy Management or related field
- PE certification

**Are you able to perform the typical duties and responsibilities this job requires?**

- Develop and grow a technical business practice through sales, marketing and client relationships



- Lead the implementation of technical energy engineering services and projects with a team of engineering personnel.
- Be a thought leader in the industry on energy and sustainability management using technology and tools to improve owner performance.
- Collaborate with clients, peers, project personnel, and all levels of management to develop solutions and ensure stakeholder buy-in
- Manage customer care issues such as billing inquiries, planning concerns, and performing other duties and responsibilities as assigned

Please visit our website [www.MOCAsystems.com](http://www.MOCAsystems.com) for more information about benefits, career opportunities and life at MOCA Systems

For immediate consideration please send Resume, Cover Letter AND Salary History/ Requirements to [Resumes@mocasystems.com](mailto:Resumes@mocasystems.com).